

BUSINESS MANAGEMENT: ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT - DEGREE

Associate of Applied Science Degree Program

General Business Advising and Information

Business Department: 503-491-7515 | Room AC2555
| Business.Advising@mhcc.edu

Faculty Adviser

Stephen Konrad: 503-491-7342 | Room AC2664
| Stephen.Konrad@mhcc.edu

This program prepares students for starting, or working in, a small business or non-profit organization. In addition to the skills taught in the certificate program, students earning this degree will complete an internship, and learn about:

- Management and leadership skills.
- Broad accounting skills.
- Best practices in hiring.
- How to train and motivate employees.
- Career development.

Please note: All core (BA) courses must be completed within 5 years of starting the program.

Program Outcomes

At the completion of this program, students should be able to:

- Prepare a comprehensive business plan
- Demonstrate working knowledge of a balance sheet, income statement, and cash flow statement
- Describe funding sources and the capital structure of a business
- Describe operational and organizational structures for business
- Create a marketing plan based on objectives developed from a strategic market assessment
- Use business software applications to communicate financial and other business information
- Apply critical thinking and technology skills to select appropriate software to solve a business problem

General education courses (such as math, writing, health, etc.) can be taken during any term, or before starting the program.

First Quarter

Fall		Credits
BA101Z	Introduction to Business ★	4
BA131	Introduction to Business Computing ★	4
BA111	Introduction to Accounting ★	4
MTH065 or MTH058	Beginning Algebra II ★ (or higher) or Quantitative Reasoning I	4
Credits		16

Second Quarter

Winter		
BA150	Developing a Small Business ★	3
BA218	Personal Finance ★ (or business elective) ¹	3
BA211Z	Principles of Financial Accounting ★	4
WR121Z	Composition I ★	4
Health and Physical Education requirement (https://catalog.mhcc.edu/degree-certificate-requirements/aas/#health)		3
Credits		17

Third Quarter

Spring		
BA205	Business Communications ★	4
BA223	Principles of Marketing ★	4
BA226Z	Introduction to Business Law ★	4
Credits		12

Fourth Quarter

Fall		
BA206	Management Fundamentals ★	4
BA213Z	Principles of Managerial Accounting ★	4
BA231	Introduction to Management Information Systems ★	4
EC201Z	Principles of Economics I: Microeconomics ★	4
Credits		16

Fifth Quarter

Winter		
BA238	Professional Sales	4
BA267	Business Project Management ²	3
BUS286	Career Management	4
EC202Z	Principles of Economics II: Macroeconomics ★	4
Credits		15

Sixth Quarter

Spring		
BA250	Small Business Management ★	4
BA285	Leadership and Human Relations	3
BUS219	Entrepreneurial Funding	4
WE280BUB	Coop Ed-Business Management	2
Select one of the following:		3-4
BA177	Payroll Accounting ★	
BA215	Data Analytics for Accounting	
BA222	Finance	
BA224	Human Resource Management ★	
HUM202	Ethics in the Workplace ★🌐	
Credits		16-17
Total Credits		92-93

¹ Students may take any BA, BT, HT, CIS, CS, or ISTM course not already in the curriculum.

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² BA265 Operations Management - Workflow Analysis, offered fall term only, may be substituted for BA267 Business Project Management.