

# BUSINESS MANAGEMENT - DEGREE

Associate of Applied Science Degree Program

## General Business Advising and Information

Business Department: 503-491-7515 | Room AC2555  
| Business.Advising@mhcc.edu

## Faculty Advisers

Stephen Konrad: 503-491-7342 | Room AC2664 |  
Stephen.Konrad@mhcc.edu

The world of business is always in flux. The success of a business greatly depends on the manager's knowledge, mindset, and leadership skills. This program helps students prepare for the real world and improve their skills in: communication, office software, accounting, economics, law, marketing and sales, human resources, operations, ethics, and being a leader at any level.

Please note: All core (BA) courses must be completed within 5 years of starting the program.

## Program Outcomes

At the completion of this program, students should be able to:

- Describe the primary skills needed to run a business
- Demonstrate critical thinking in various business situations
- Apply appropriate management and leadership practices in a variety of situations
- Understand how financial information is used to make business decisions
- Explain how managers utilize knowledge from other functional areas (e.g., marketing, human resources, information technology)

**General education courses (such as math, writing, health, etc.) can be taken during any term, or before starting the program.**

### First Quarter

Fall		Credits
BA101Z	Introduction to Business ★	4
BA131	Introduction to Business Computing ★	4
WR121Z	Composition I ★	4
MTH065 or MTH058	Beginning Algebra II ★ (or higher) or Quantitative Reasoning I	4-6
<b>Credits</b>		<b>16-18</b>

### Second Quarter

Winter		Credits
BA111	Introduction to Accounting ★	4
BA205	Business Communications ★	4
BA206	Management Fundamentals ★	4
Health and Physical Education requirement ( <a href="https://catalog.mhcc.edu/degree-certificate-requirements/aas/#health">https://catalog.mhcc.edu/degree-certificate-requirements/aas/#health</a> )		3
<b>Credits</b>		<b>15</b>

### Third Quarter

Spring		Credits
BA213Z	Principles of Managerial Accounting ★	4
BA223	Principles of Marketing ★	4
BA224	Human Resource Management ★	3
BA285	Leadership and Human Relations	3
HUM202	Ethics in the Workplace ★🌐	3
<b>Credits</b>		<b>17</b>

### Fourth Quarter

Fall		Credits
BA203	Introduction to International Business	4
BA222 or BUS219	Finance or Entrepreneurial Funding	3-4
BA265	Operations Management - Workflow Analysis	3
EC201Z	Principles of Economics I: Microeconomics ★	4
<b>Credits</b>		<b>14-15</b>

### Fifth Quarter

Winter		Credits
BA238	Professional Sales	4
BA267	Business Project Management	3
BUS286	Career Management	4
EC202Z	Principles of Economics II: Macroeconomics ★	4
<b>Credits</b>		<b>15</b>

### Sixth Quarter

Spring		Credits
BA226Z	Introduction to Business Law ★	4
BA250	Small Business Management ★	4
WE280BUB	Coop Ed-Business Management	2
Elective (course not already in curriculum with prefix BA, BT, HT, CIS, CS, or ISTM, or SSC100)		3-4
<b>Credits</b>		<b>13-14</b>
<b>Total Credits</b>		<b>90-94</b>